

Tuition includes transportation from central departure points in New York and Boston, individual laundry service and laundry bag, replacement of basic personal supplies including toiletries, stationery & stamps, and the cost of all regularly scheduled trips, including transportation, admission fees and snacks. (See reverse side for payment terms and cancellation policies)

ACAP ENROLLMENT - AKEELA CAMPER ASSURANCE PROGRAM (See reverse side for details)

Enrollment in ACAP is optional & protects your tuition investment. Please check one of the boxes indicating whether or not you wish to be enrolled in ACAP.

PLEASE ENROLL ME IN ACAP AT A COST OF \$250 □ I ELECT NOT TO PARTICIPATE IN ACAP

If electing not to participate in ACAP, standard cancellation policies listed on the back of this form will apply and money may be lost if cancellation occurs prior to or during camp.

ENROLLMENT AGREEMENT:

I agree that if my child attends Camp Akeela, while at camp he/she will continue to take any medication that he/she is routinely administered at home. I understand that exceptions will be made only after consultation with the prescribing physician.

I have read and accept all of the terms and conditions set forth on BOTH SIDES of this Enrollment Form. I am enclosing a deposit of \$1,000 made payable to CAMP AKEELA.

PARENT/GUARDIAN SIGNATURE _____ Date _____

2014 TERMS AND CONDITIONS PLEASE KEEP A COPY OF THIS FORM FOR YOUR RECORDS.

1. RULES AND REGULATIONS: Camp Akeela is operated solely by Strafford Lake Operating Company, LLC, a wholly owned subsidiary of CampGroup LLC (hereinafter collectively referred to as "Camp".) The camper ("Camper") and both Parents/Guardians ("Parent") agree to abide by all of the rules and regulations established by Camp including, without limitation, those relating to enrollment, withdrawal and visitation of Campers.

2. <u>PAYMENT TERMS:</u> Unless Parent and Camp agree in writing to an alternate payment schedule, Parent shall pay tuition and fees according to the following schedule:

- **Upon submission of this application:** \$1,000 deposit plus ACAP fee if elected by Parent.
- By January 31, 2014: 50% of remaining balance.
- By April 30, 2014: 100% of remaining balance.

3. <u>CANCELLATION POLICY:</u> For those who do not elect to participate in ACAP (see section 4), all tuition and fees are fully refundable (less a \$250 processing fee) until January 31, 2014. Thereafter, cancellation fees are as follows:

- February 1, 2014 to March 14, 2014: \$1,500
- March 15, 2014 to April 30, 2014: \$3,000
- May 1 to May 31, 2014: \$4,000
- After June 1, 2014: no payments will be refunded.

All cancellations must be in writing.

4. <u>AKEELA CAMPER ASSURANCE PROGRAM</u> (<u>ACAP</u>): For those electing to participate in ACAP, all tuition and fees are fully refundable (less a \$250 processing fee and the \$250 ACAP fee) until May 1, 2014. Thereafter, the following tuition amount will be retained as credit to the family for a future Camp session, less a \$250 processing fee and the \$250 ACAP fee:

May 2, 2014 to May 31, 2014: \$1,000 After June 1, 2014: \$1,750

If Camper has paid the ACAP fee and needs to leave Camp early, the unused portion of the Camp tuition will be retained as a credit by Camp for a future Camp session. Credits are not transferable to non-family members and are non-refundable. Participants in ACAP do not need a specific reason to receive the benefits of ACAP. However, in order to protect the Camp for future generations, the Camp reserves the right to issue credits in lieu of scheduled refunds in the unlikely event of an Act of God, War, Terrorism, Civil Unrest, or any other non-personal situation that, in the Camp's sole judgment, could lead to significant cancellations that would have a negative financial impact on the future of the Camp. You must sign up and pay for ACAP at the same time you enroll in camp.

5. DISMISSAL OF CAMPER: The Camp reserves the right to dismiss, in its sole discretion, any

Camper whose condition, conduct, influence, or behavior is deemed unsatisfactory or detrimental to the best interests of the Camp or his/her fellow campers or who violates Camp rules and regulations, in which case no refunds will be made.

6. MEDICAL CARE: Routine medical care provided by the Camp health care staff is included in the tuition. Parent grants Camp permission to utilize medical treatment (including dental and orthodonture) outside of Camp should the Camp Director(s) ("Director") deem such treatment necessary for Camper's well being. Should it be necessary for the well being of the Camper to use outside medical care or if any special medications must be ordered, all expenses involved will be paid by Parent. In addition, any dental, orthodontic, or optical work will be paid by Parent.

7. CAMPER MEDICAL INFORMATION: Parent must inform the Director prior to registration if Camper has received professional counseling or medication for behavioral modification during the last 12 months. Parent must also inform Director immediately if such care or medication occurs after registration and prior to the camp season. Failure to so inform Director may lead to dismissal of Camper from Camp, and in the event of such dismissal, there will be no refund.

8. LATE ARRIVAL / EARLY DEPARTURE: No allowance, credit, refund or reduction will be made for late arrival or early departure of Camper without the Director's consent prior to the camp season. There will be an adjustment made if Camper health requires an early departure from Camp.

9. RELEASE AND WAIVER OF CLAIMS AND LIABILITY: As a condition of the Camper being admitted to the Camp, the Parent on Camper's behalf, on Parent's own behalf, and on behalf of Parent's spouse, and the heirs, personal representatives, or assigns of each, hereby holds harmless and releases the Camp, its owners, directors, officers, employees, and agents from any and all damages, claims, causes of action and liability for personal injury or property damage which results in any way from the operations of the Camp, activities in which the Camp premises at the Camp, or in conjunction with the Camp, or the conditions on or about the Camp premises or in any place where the Camper participates in Camp activities.

10. PERMISSION TO PARTICIPATE: Parent grants Camper permission to participate in all Camp programs and activities, excursions, and special outings, and understands that accidents and injuries may occur in the natural course of participation in such activities. Parent understands that hikes and trips away from Camp are an integral part of the Camp program and gives permission to the Camp to take Camper out of Camp to participate in these programs, and to be driven on public transportation or by any licensed driver for such purposes. **11. IMAGES, ETC:** Permission is hereby given for Camp to use in promoting and marketing the Camp and in other ventures directly relating to the Camp (i) digital, photographic, video, and audio images or likenesses of Camper; and (ii) statements, articles, names, music, art, photographs, audio recordings, films and videos created by Camper or originating from Camp or from a Camp related activity.

12. BELONGINGS: The Camp is not responsible for Camper's belongings or equipment while in transit or at Camp.

13. GRATUITIES: Tipping of staff, in any form, is prohibited.

14. COLLECTION: If tuition or fees are not paid in full for Camper, Parent will be liable for all costs of collection, including attorney's fees.

15. SEVERABILITY: Camper and Parent expressly agree that the provisions contained within the Terms and Conditions portion of this agreement are intended to be as broad and inclusive as permitted by applicable law and that if any portion of the Terms and Conditions are held invalid, it is agreed that the balance of the agreement, including the remaining Terms and Conditions, shall, notwithstanding, continue in full force and effect.

16. INTEGRATION: I/we affirm that this agreement supersedes any and all previous oral or written promises or agreements. I understand this is the entire agreement between the parties and cannot be modified or changed in any way by representations or statements made by any agent or employee of Camp. This agreement may only be amended by a written document duly executed by all parties.

17. EFFECTIVE DATE: This Application of Enrollment (the "Agreement") shall take effect and become binding when (a) signed by parent, (b) returned to Camp, and (c) accepted by Camp, which shall be deemed to occur at the latest when the Camper is permitted to begin attending the Camp.

18. DISPUTES: All claims, lawsuits, disputes or causes of action of any kind or nature, whether arising in law or in equity asserted by Camper or Parent against the Camp and arising from or related to this Agreement or from the Camper's attendance at Camp shall be brought and maintained exclusively in the state or federal courts of Vermont, and Parent and Camper expressly submit to the jurisdiction of such courts. The substantive law of the State of Vermont will govern such disputes without regard to conflict of law rules.



Please sign the front of this enrollment form indicating that you have read and accept all of the above mentioned terms and conditions.



AKEELA CAMPER ASSURANCE PROGRAM ("ACAP")

COMPLETE PROTECTION FOR YOUR CAMP TUITION

What If ...

Your child is sick or injured or is unable to attend camp for ANY reason?

Or If ...

Your child receives a "once-in-a-lifetime" opportunity for next summer, or simply decides to try something different?

Or If ...

A family emergency or personal financial situation makes it imprudent or impossible for your child to go to camp?

Or If ...

Due to events in the U.S. or around the world you decide to keep your child close to home next summer?

WOULD YOUR CAMP TUITION BE PROTECTED?

Each summer, thousands of children are unable to attend their camps for a variety of reasons. Depending on when you cancel, you will probably lose some or all of the money that you have paid. You could easily lose thousands of dollars if you find it necessary to cancel once your child is registered for camp.

In response to numerous requests from parents, and in recognition of the fact that we live in a very different world today than the one we grew up in, Camp Akeela is pleased to offer a program that protects your camp investment if you find it necessary to cancel for ANY reason prior to the start of camp. This program is optional, and must be selected and paid for at the time you register your child for camp.

Please refer to the Frequently Asked Questions on the back of this flyer for additional details about the program.

FREQUENTLY ASKED QUESTIONS

IS ACAP THE SAME THING AS TRIP CANCELLATION INSURANCE?

No. Insurance programs only protect you in the event of specific insured situations (medical emergency, death in the family, loss of job, etc.) and typically have a deductible. With ACAP you can cancel for any reason. ACAP is more accurately described as a Cancellation Fee Waiver Program, whereby you receive different cancellation options if you sign up for the program. It's more like buying an unrestricted airline ticket as opposed to a non-refundable ticket or one that has penalties attached to changes.

ARE MY PAYMENTS REALLY PROTECTED IF MY CHILD CANCELS WITHOUT A GOOD REASON?

Yes. You do not need to give us a reason to cancel under ACAP. The only requirement is that you send us a written cancellation before camp opens. Depending on when you cancel, a portion of your payments will be retained as a credit for a future camp session for your child or a sibling.

CAN I SIGN UP FOR THE ACAP PROGRAM AT ANY TIME?

No. You must sign up for ACAP at the time you enroll for camp, although we do allow a 30-day grace period following enrollment. If you do not sign up for ACAP during this period and find it necessary to cancel you will be subject to the standard cancellation penalties as detailed on the application.

WILL I GET MY MONEY BACK IF I ENROLL IN ACAP AND NEED TO CANCEL?

You will receive a full cash refund (less a \$250 processing fee and the \$250 ACAP fee) if you cancel in writing before May 1st. If you cancel between May 2nd and May 31st, \$1,000 of your tuition will be retained as a credit for a future camp session where all other money will be refunded less a \$250 processing fee and the \$250 ACAP fee. If you cancel after June 1st, \$1,750 of your tuition will be retained as a credit for a future camp session where all other money will be refunded less a \$250 ACAP fee. The reason for this is that as the time for camp approaches we need to commit to more and more costs that are based on the number of campers we have. Additionally, it becomes increasingly difficult to fill empty spots later in the year. ACAP is designed for families that are committed to camp, but who find it necessary to cancel for an unforeseen reason. It is not intended for someone that will probably never come back if they cancel.

WHY WOULDN'T I CHOOSE ACAP?

Since the cost of ACAP is so small relative to the flexibility it affords you, there is almost no reason not to enroll in ACAP if you and your child are sincerely committed to sleep-away camp. **However, you should not choose ACAP if you have good reason to believe that your child may not end up coming to camp next summer or in the future, as you may end up with a credit for a future camp session, and credits are not refundable.**

ACAP has been developed in response to requests from parents, as a way to protect their payments in the unlikely event that their child is unable to attend camp. We hope you find it helpful. ACAP is an optional program. Please feel free to share your thoughts about ACAP with us so that we can make it even better in the future.